

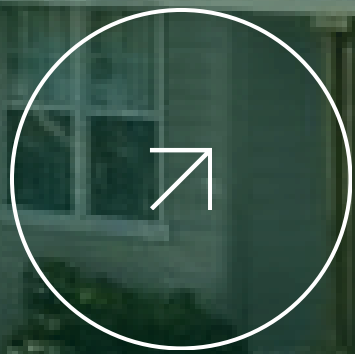
“

*Turning Zimbabwe's Housing Projects
Into Power Station.*

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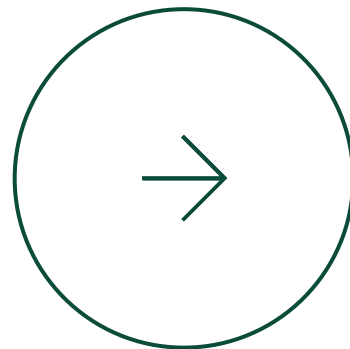
T.E.S HELIU SOLAR ROOF TILES

The Roof That Pays for Itself



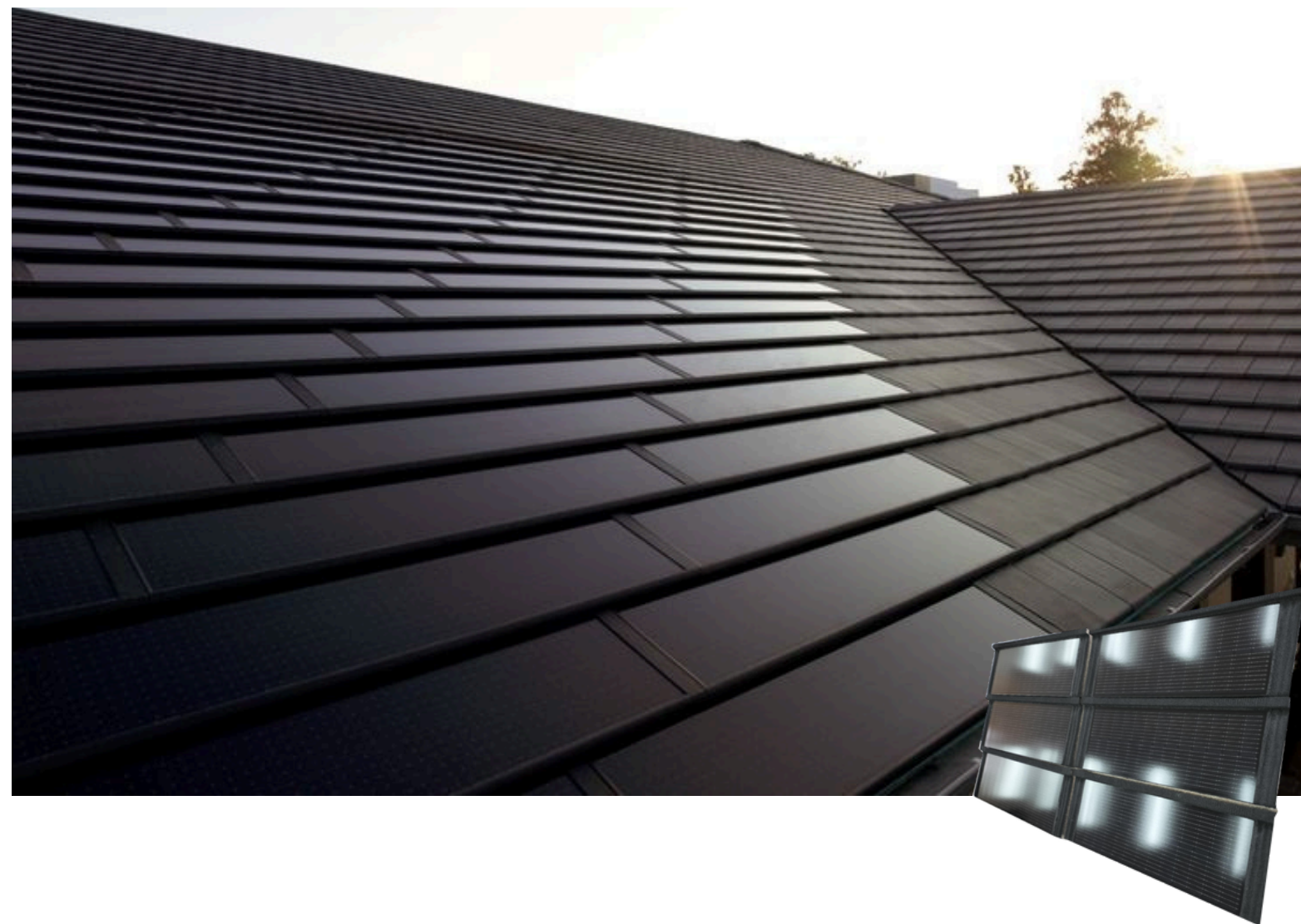


The Energy Crisis is Costing Your Projects

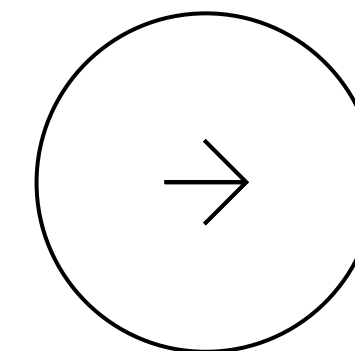


- 18+ hours of daily load-shedding delays construction timelines
- Rising electricity costs eat into buyer affordability
- Solar panels are bulky, ugly, and reduce property value
- Homebuyers now demand energy independence as standard
- Developers face pressure to offer "future-proof" homes

Key Stat: 87% of new home buyers in Harare cite "reliable power" as their #1 requirement

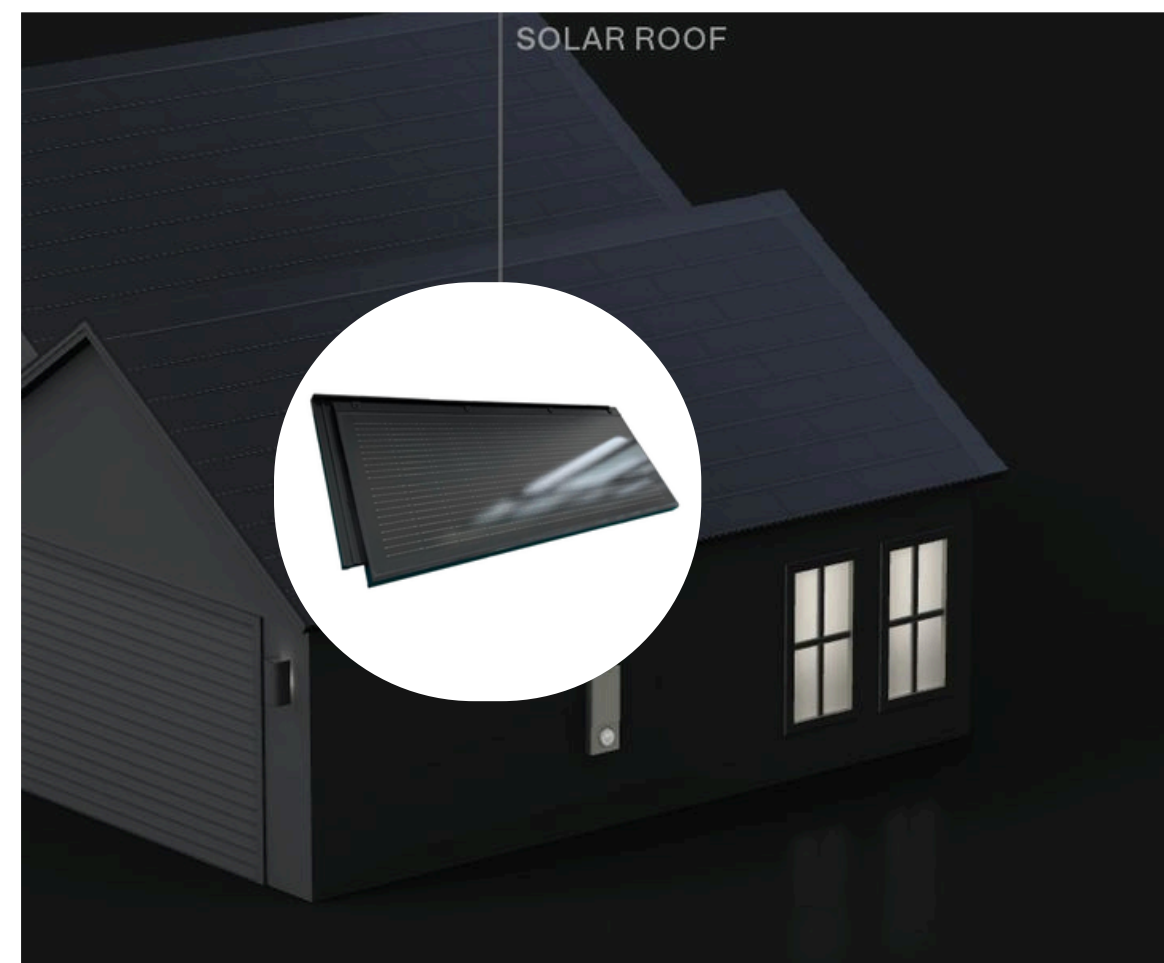


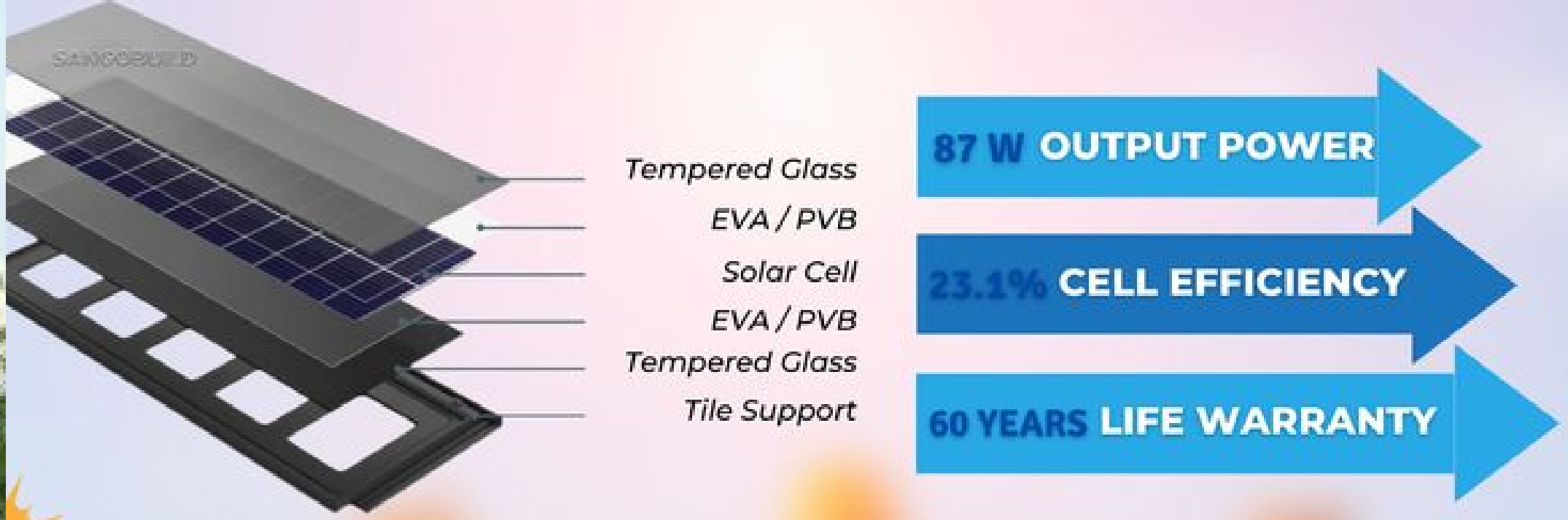
Our Solution



The World's First Beautiful Solar Roof

- A premium roofing tile that is the solar panel
- Replaces conventional roofing completely
- Generates power while protecting the home
- Available in multiple colors/styles to match any design





INVISIBLE INTELLIGENCE: 80W PEAK POWER



TWO BIRDS, ONE TILE.
44% FASTER EXECUTION

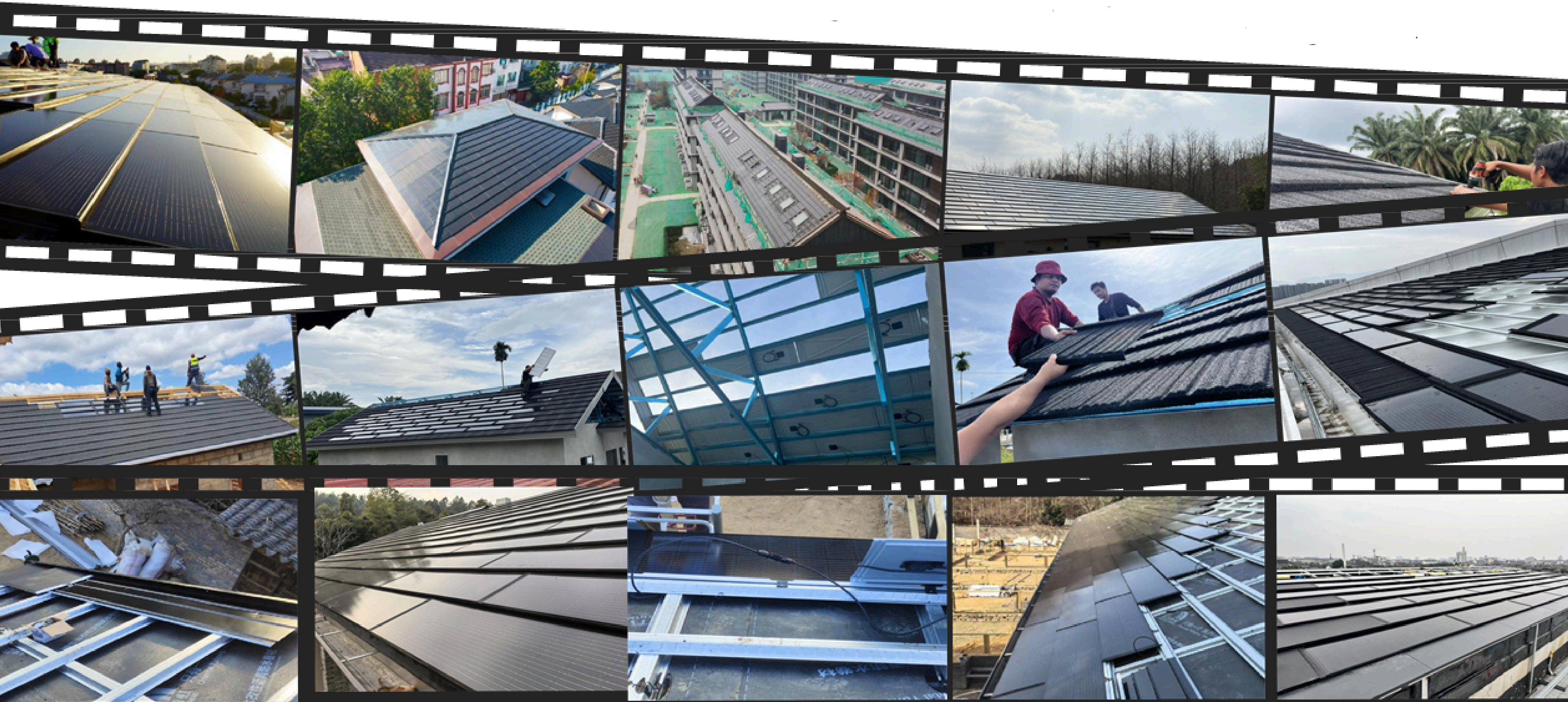
ARCHITECTURE WITHOUT COMPROMISE

THE IDENTITY HOOK
+15% PROPERTY VALUE PREMIUM



Product Demonstration

Break Section



Market Opportunity



Zimbabwe is Ready for the Solar Roof Revolution

- Market Size: 15,000+ new homes built annually in Zimbabwe
- Target Segment: Premium developments (\$100k+ homes)
- Immediate Projects: Zim Cyber City (2,500 units), Mt Hampden (1,200 units), Tateguru City (800 units)
- Trend: Sustainable living is no longer a luxury—it's expected

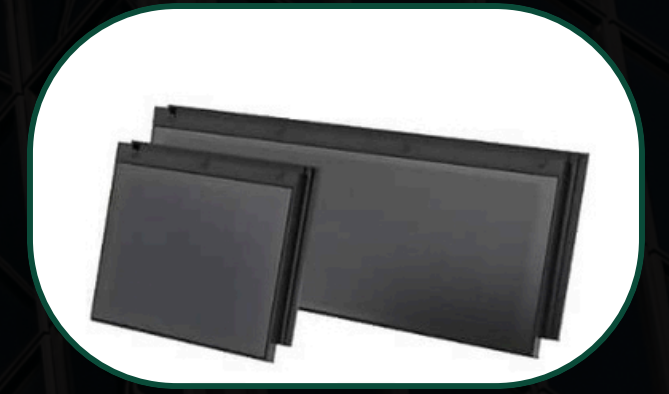
Key Stat: The green building materials market in Africa is growing at 12% annually







Why We're Unbeatable



Competitive Advantage



	Integrated roofing + solar saves on dual installation costs
	Seamless, premium finish — looks like a roof and Replaces conventional roof materials
	Upgraded cell structure increases power output per tile
	Designed to integrate with battery storage for full home energy autonomy

Key Differentiator: We're the ONLY company offering true BIPV in Zimbabwe

Traction

We're Already Making History

- First Heliu tiles imported to Zimbabwe (samples)
- Exclusive partnership with Sangobuild (global manufacturer)
- Advanced discussions with major developers in Zimbabwe
- Pipeline: 7,000+ tiles committed across 2 communities





The Financial Model:

Value per Home &
Total Scale

The Math of a Market-Leading Development

- This isn't just a housing estate; it's Zimbabwe's first large-scale, energy-independent solar community.
 - Each house saves ~72 tCO₂/year (equivalent to ~90 Zimbabwean citizens).
 - For a 4,000-home community: ~288,000 tCO₂/year prevented.
 - Potential Revenue: Creates a future stream from carbon credits, adding a financial layer to the environmental impact.
- *Note: Subject to project registration and Zimbabwe's carbon market regulations.*

per 300m² home

Total Investment (Tumkey)	\$37,500
System Capacity	40 kW
Annual Energy Production	~73,000 kWh
Annual Owner Savings (@ \$0.10/kWh)	~\$7,300
Simple Payback Period	~5.1 Years
Lifetime Savings (30 yrs)	>\$219,000
Annual CO ₂ Prevented	72 Tonnes



Financial Benefits

For Elite Developers:

- Reduced construction time (by at least 40%)
- Higher profit margins (8-12% premium on sale price)
- Lower marketing costs (product sells itself)
- Recurring revenue potential (energy sharing)

For Homebuyers:

- 100% energy independence
- \$150-300 monthly electricity savings
- 5-7 year ROI on premium
- Increased resale value



01

1. Higher Property Values

- Homes with Heliu sell 15-20% faster
- Command 8-12% price premium
- Lower buyer objections

02

2. Lower Construction Costs

- One installation crew (not two)
- No separate roofing material needed
- Faster project completion

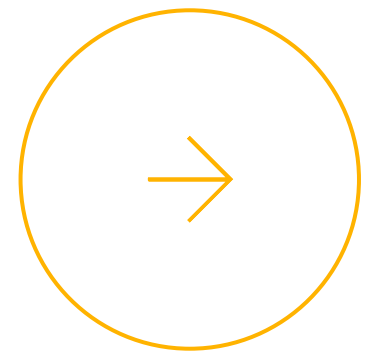
03

3. Marketing Advantage

- "Energy Independent Homes" as unique selling point
- Co-branding opportunities with TES
- First-mover advantage in Zimbabwe

Why Your Next Project Needs Heliu

Value Proposition for Developers



Business Model

How We Work Together

1. Bulk Purchase Agreement

- Discounted pricing for volume
 - Priority delivery
- Technical support included

2. Exclusive Development Partner

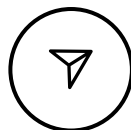
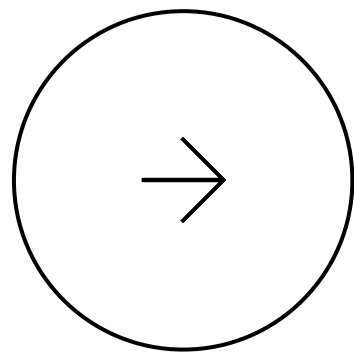
- Custom pricing for entire projects
 - Joint marketing campaigns
- On-site training for your teams

3. Revenue Share Model

- We install at our cost
- You share in energy revenue
- Lower upfront investment

Pricing: \$140/m² installed (complete roof system) – competitive with premium roofing + solar



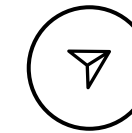


T.D. Kasosera –

TES, Founder & CEO| San-gobuild Zimbabwe, Managing Director| IMPI Group, Business Assistant

Background in energy solutions

· Visionary distributor with proven execution capability and years of experience



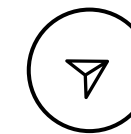
M.T. Chivandarikwa –

TES, NED Finance & Strategy| | Treasury Specialist, National Building Society (NBS)

Orchestrates institutional-grade financial modeling to secure capital-heavy supply chain cycles.

Leverages socio-ecological frameworks to align mobile financial infrastructure with technical organizational processes.

The Team



Z.A. Masuka

TES, Principal Financial Systems Advisor| MAF Lecturer, Chartered Accountants Academy

Expertise in Tax/Audit/IFRS; Designs financial systems and compliance architecture. Directs risk assessment and internal controls to ensure audit-readiness for high-value infrastructure partnerships.

The Ask & Next Steps

Let's Build Zimbabwe's Future Together

Our Offer:

- 1. Free Feasibility Study for your next project*
- 2. Sample Installation on your showhouse*
- 3. Custom Pricing Model for your development*

What We Need From You:

- 30 minutes to present to your decision team*
- Access to project blueprints for assessment*

What Happens Next:

- Quotation and MoA*
- Delivery and Installation*
- Completion and monitoring*



Thank You

Contact Details

tesroof@gmail.com

www.tes.co.zw

+263-716-018-430